

## What questions do I need to ask when selling power systems?

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- What's the application?  
Cell site backhaul, remote hub, telco closet, etc
- What's the system's voltage (Vdc)?  
(+24/-48/-60/other)
- What's the maximum load in watts and/or amps?  
7.2 KW, 150A, 2000W, etc
- What's the available input voltage (Vac)?  
120, 208, 480
- Is battery backup required? How many minutes/hours?
- If battery backup will be used, is LVBD required?
- Is rectifier redundancy required?
- Distribution breakers: how many, what type and what sizes?